



ASPIRE
ACT LOCAL • WIN GLOBAL

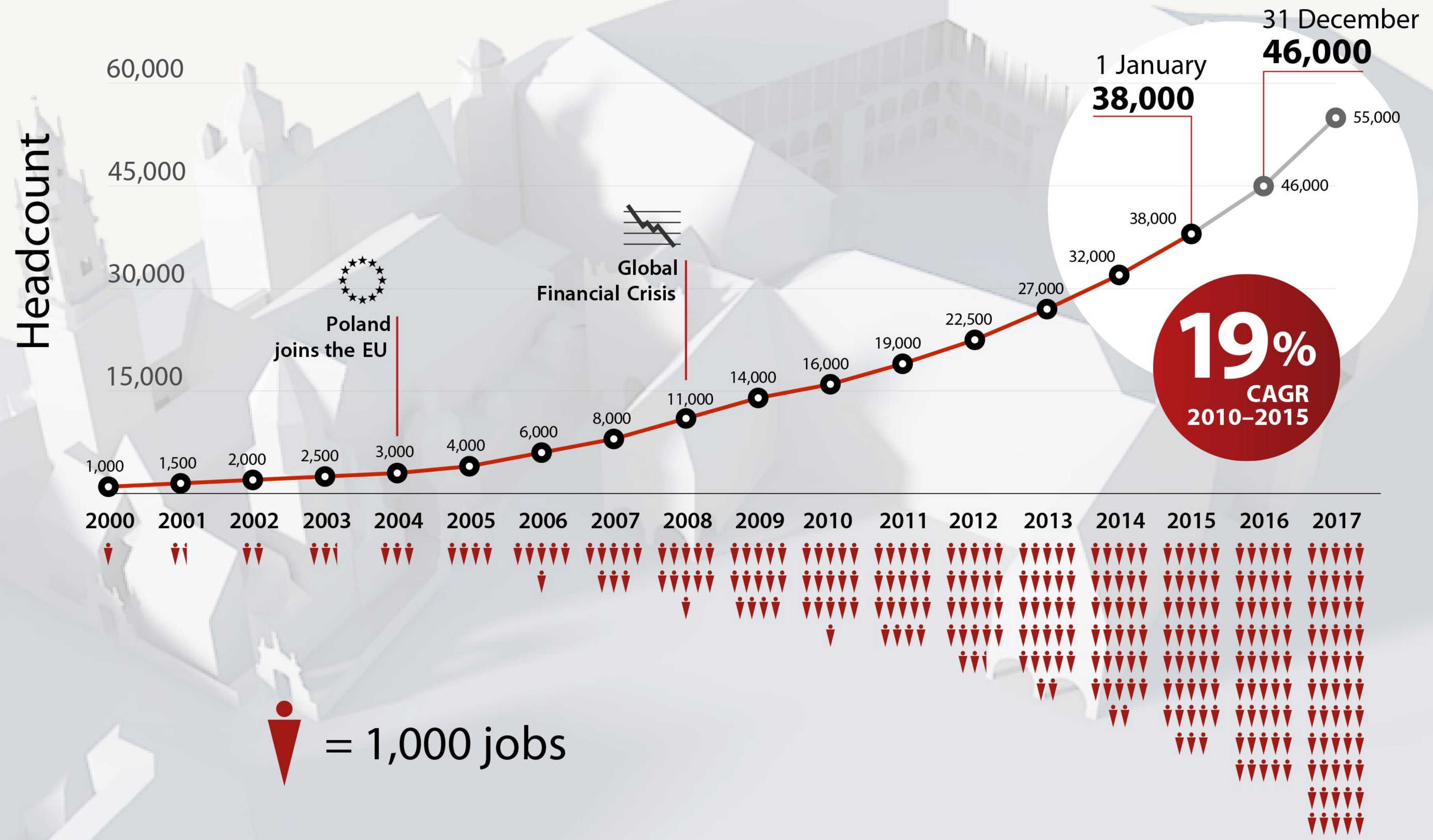


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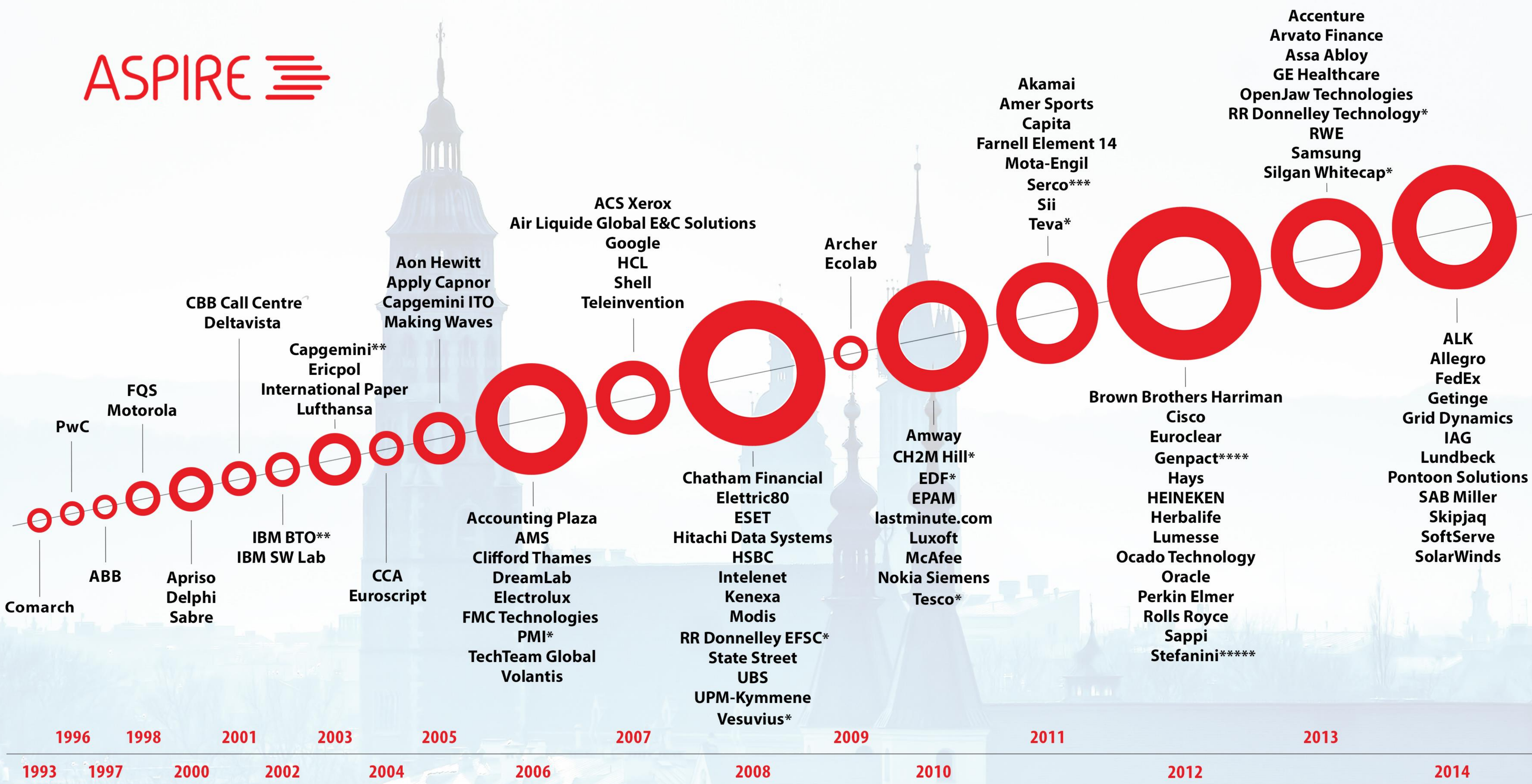
Filip Walkowicz
Dyrektor Akamai Technologies w Polsce
Członek Zarządu ASPIRE

ASPIRE
Headcount Tracker
2015

Headcount Tracker

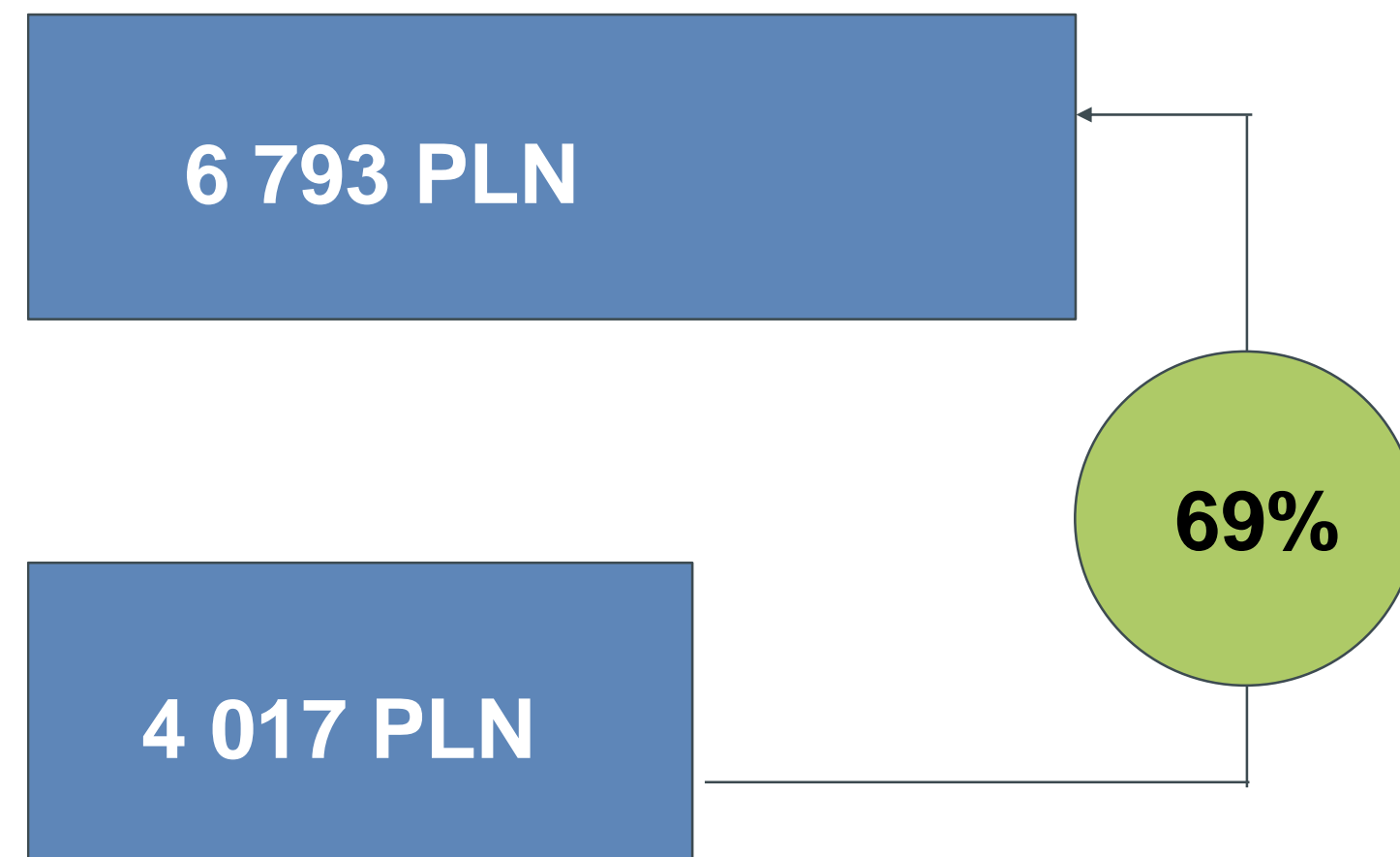
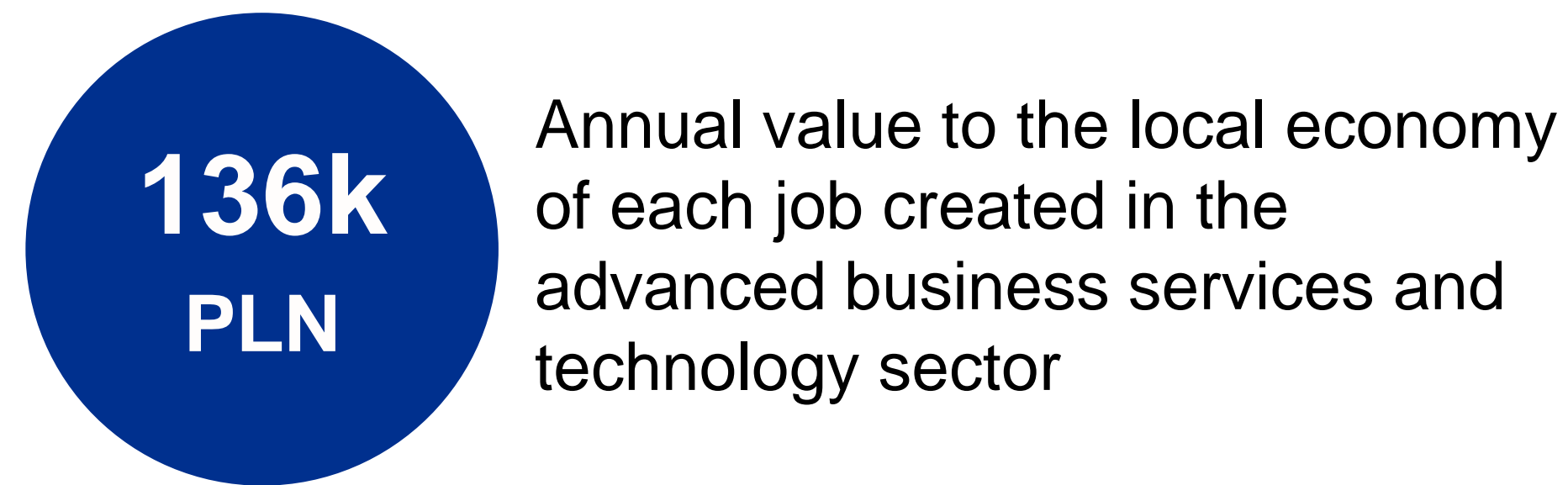


Made in Kraków | IT & Business Services Centres Timeline, 1993 - 2014





Our business delivers economic value



▸ Average gross monthly salary per employee within SSC/BPO/IT/ITO sector in Kraków

▸ Average gross monthly salary in the private sector in Kraków.

Statistical Office of Kraków, March 2015

Multiplier effect - Every 100 jobs in our industry creates between 25 and 100 jobs elsewhere in the local economy



MIASTO - INFORMACJA – ASPIRE – BRANŻA USŁUG WSPÓLNYCH

- Informacja turystyczna



- ŚDM (noclegi, transport)

BRANŻA USŁUG – ASPIRE - INFORMACJA – MIASTO

- Komunikacja miejska, korki



- polityka rowerowa

MIASTO – BRAND- INFORMACJA – ASPIRE – BRANŻA USŁUG WSPÓLNYCH

- Nowe obiekty, atrakcje
- Jakości powietrza
- Nowe połączenia lotnicze, kolejowe




- Najlepsze miejsca pracy (GPtW)



PODSUMOWANIE/ ACTION PLAN

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1. Branża usług wspólnych nośnikiem strategicznych informacji miasta
 - Jeden wspólny kanał informacyjny (,single window’)

- 
2. Branża usług wspólnych źródłem strategicznych informacji dla miasta
 - Jeden wspólny kanał informacyjny (,single window’)

- 
3. Wspólne budowanie marki/ brandu Krakowa
 - Miejski Newsletter dla branży w języku angielskim



ASPIRE

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KRAKÓW

QUARTERLY SITE NEWS

HR

287 employees on Oct 1st



Award winners:

Michal Mleko won Q2 Finance Catalyst award



NEWS

- **Web Experience team on board.** In August the first engineering team representing Web Experience BU was established in the Krakow office. By December the team will have 12 members (both DEV and QA). The Krakow group will be responsible for building a new application that shows the business value of Akamai services to our customers. In addition the team will take ownership of Real User Monitoring feature and move it into the Pulsar platform.
- **Billing Center on Pulsar is live!** Over a year ago, the plan emerged to create a new platform for the Akamai LUNA Portal that would provide customers with better user experience – the Pulsar project was born. We're happy to announce that Pulsar is now live since Q3 2015. The Luna Krakow engineering team played a big role in this project, delivering some crucial components of the system, as well as the first application that was migrated to the new platform: Billing Center
- **Akamai has signed the contract to stay and grow in the current building Vinci.** The objective is expanding in two phases in the Vinci building, with adequate space to accommodate our growth plans. The first phase is scheduled for Q1/Q2 of next year.
- **Akamai was a platinum partner of PLNOG conference** (Polish Network Operators' Group) which took place on Sep 28-29. Our key note speaker was Rob Bird (Principal Product Architect) from DDE team

EVENTS

This semester we started teaching a full term course at the AGH University of Science and Technology in Krakow. "Large-scale Internet data distribution systems" is the course focused on Internet technologies we use in our daily work, but haven't had a chance to learn while in college. It consists of 14 lectures and labs and focuses on broad technical topics for course credit. All of the classes were prepared and will be given by 12 Akamai Krakow employees to students of the 3rd year at Faculty of Telecommunications.



Akamai Krakow Hosts "Building Robots" Workshop for Girls
Akamai Krakow, along with Cisco and Microsoft, partnered with Green Light for Girls, an international organization dedicated to inspiring girls to pursue STEM subjects, to host G4GDay in Krakow. Akamai provided the "Building Robots" workshop at AGH University of Science and Technology in Krakow for 120 Greenlight girls, age 10-15, from various schools.



LOCAL NEWS

The new part of the passenger terminal of Krakow airport is finally open.

Rail service to the Krakow airport has resumed. Trains run every 30 min between 4:00am and 12:00pm and depart platform 3 of Krakow's train station. The journey time is 18 min, and passengers are dropped off at the new Balice station that is connected directly to the terminal via skywalk.

Poland football national team made it to Euro 2016.





KRAKÓW

QUARTERLY SITE NEWS

HR

HC Sep 2014 197 employees
Expected number of employees by year end 230



Krakow TA team and Kasia Wronka (HR) awarded with Mahalo Award (a peer based recognition award for folks in HR who have gone above and beyond delivering results)

EVENTS



3rd Anniversary
FASTER FORWARD
CONGRATULATIONS

- **Third year anniversary celebration of Krakow office** took place in September
- **CCare EMEA Summit** was held in Krakow in July
- **Madhatter-** the first hackathon event - took place in the Krakow office in August. The goal was to build an app prototype in less than 24 hours. The challenge was tough yet the teams did great job and had a lot of fun
- **The Krakow team** (Jakub Mrugalski, Patryk Kuzmicz and Lukasz Werenkowicz) won TechJam with AkaBOX project (a tool to share files for limited time).
- **Akamai was a platinum partner of PLNOG and JDD conference.**
- **PLNOG** is an event dedicated to companies providing Internet services, telecommunications, as well as representatives of major companies, organizations and corporations that use their services.

The conference is a forum for the exchange of information for those who create and develop the telecommunications infrastructure and analyze and monitor the development of the network in Poland. Our key note speaker for this event was James Kretchmar.

- **JDD** is a two-day conference for all Java enthusiasts-anyone who lives and breathes Java in their professional and personal lives. The Opening lecture "Real Big Data" was run by Scott MacGregor Senior Engineering Manager. Also Pawel Kusmierski from SysOp team had a presentation on "How Akamai and Prolexic mitigate (D)DoS attacks"



SALES

Huge win for the EMEA Sales EER team

The last of the big Antivirus companies is now fully Akamaized and ready to expand their business around the globe. Avast's monthly traffic is around 14PB

Closing a deal for almost 2U\$M with a venture backed enterprise offering 90% of their downloads for free, it was a big challenge

The deal was supported by channel partner, Dominick Ash and Marcina Stadnika from Krakow office.

LOCAL NEWS

- **Google and Allegro** (Polish e-commerce company) are developing their Engineering teams in Krakow
- **ICE Krakow congress inauguration** took place on Oct 17th. ICE is over 36km2 of conference space, an Auditorium ready to host 2000 people, a spacious and multifunctional foyer